## John R. Smart

Managing Director, BMO Harris Bank NA

John is a Managing Director at BMO Harris Bank in Chicago and is responsible for building relationships with public and private companies in the Business Services, Education and Technology Sectors. Within Education and Human Capital Management, John works with Pre K-12, Post-Secondary, Lifelong Learning and Staffing companies. John has over 25 years of Investment and Corporate Banking experience with the Bank of Montreal. Prior to his current position, John spent 12 years with BMO Capital Markets in the Financial Sponsor Coverage Group. In this capacity, John led the origination and played a significant role in the execution of numerous financings and merger and acquisition transactions with Sponsors predominantly investing in Business Services. Education and Technology.

John is Vice Chairman of the Board of the Golden Apple Foundation, Member of the Leadership Council of the Chicago Public Education Fund, active in BMO Harris Bank's Education philanthropy and past Chairman of St. Gregory Episcopal School. In addition, John has been a long time member of the Glen View Club in Golf, IL and is currently on the Board of Directors.

John received an MBA in Finance from Loyola University Chicago and a Bachelor of Science from the University of Kansas. John resides in Winnetka, IL with his wife Carrie and has 3 sons Jeff, Greg and Doug.

BMO Financial Group is a highly diversified and successful financial services provider with global scale across 30 offices on five continents. BMO is the eighth largest Bank in North America with total assets in excess of \$500 billion and over 47,000 employees. The Bank conducts its business through 3 principal operating groups: Personal and Commercial Banking, Wealth Management and BMO Capital Markets. In the United States, clients are served through BMO Harris Bank.